TrustBIX Shareholders Update
Strategic Path Forward

■ Strategic Commercialization | Disciplined Growth | Investor Readiness

July 2026

Executive Summary: Expanding Our Addressable Market

Historically, TrustBIX built its foundation on core Agri-Tech solutions. Recent global supply chain delays impacted over $6 million in indoor farming orders for our primary supplier, while geopolitical friction restricted our commercial velocity in overseas markets.

To maximize commercial flexibility and insulate the business from single-sector volatility, TrustBIX is expanding its operational scope to include enterprise Information Technology (IT) and Applications Development. This evolution allows us to leverage our core data infrastructure capabilities to serve small-and-medium businesses (SMBs) across highly resilient commercial sectors, while continuing to capture value from our core agricultural assets. Over the next 18–24 months, TrustBIX will act as a technology commercialization engine, acquiring cash-flow-positive businesses to integrate their intellectual property, recurring revenue streams, and specialized talent.

Leveraging Macroeconomic Tailwinds

We are timing this expansion to capitalize on two distinct market realities:

- **Enterprise Data & AI Readiness:** The rise of AI requires robust, secure data frameworks. Expanding our IT capabilities positions TrustBIX to help legacy SMBs clean, structure, and leverage their data for enterprise-grade AI integration and product development.
- **The B2B Succession Wave:** Thousands of established technology service business owners lack a viable exit strategy. As a public entity, TrustBIX offers a unique liquidity option through structured equity partnerships, allowing us to consolidate market share without severe cash depletion.

Financial Commitments and 2026 Objectives

Management is operating under strict financial milestones to stabilize and grow shareholder value:

- **Q3 2026 (Jul – Sep):** Achieve positive operational cash flow, expand our qualified sales pipeline past $2,000,000, and close a strategic $500,000 capital raise targeted at expanding our commercial team.

  Q4 2026 (Oct – Dec): Secure a minimum baseline of $3,000,000 in contracted revenue for fiscal year 2027 while maintaining cash-flow-positive operations.

Operational Execution

- **Pillar 1: Resell & Scale:** Maximize immediate, high-margin revenue utilizing our existing subsidiary networks and IT infrastructure.
- **Pillar 2: Accretive M&A:** Acquire profitable B2B service firms via structured equity swaps to scale our talent and client base while preserving cash. Multiple high-probability targets have already been identified.
- **Pillar 3: Validated Co-Development:** Partner with external development teams on proprietary software and AI modules. Under our strict "Rule of Validation," zero capital or code is deployed until a commercial pilot client executes a contract. Multiple high-probability targets have already been identified.

Shareholder Alignment

To maximize capital from the $500,000 private placement and prioritize equity appreciation, the TrustBIX team will defer a significant portion of their base salaries. This commitment ensures complete alignment with shareholder interests as the company moves aggressively toward a diversified, cash-flow-positive future.

For More Information

Mr. Hubert Lau
President and CEO

Telephone: (780) 456-2207
Email: info@trustbix.com

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